

Britton Falls by Del Webb HOA INC
Balance Sheet
1/31/2017

AssetsCash Operating

| | | |
|----------------------------------|-------------|--|
| 1015 - Pacific Premier Operating | \$67,989.84 | |
|----------------------------------|-------------|--|

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|-----------------------------|-------------|--|
| <u>Cash Operating Total</u> | \$67,989.84 | |
|-----------------------------|-------------|--|

Cash Reserves

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|-------------------------------------|--------------|--|
| 1025 - Pacific Premier Money Market | \$426,171.44 | |
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| <u>Cash Reserves Total</u> | \$426,171.44 | |
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Other

| | | |
|-------------------------|------------|--|
| 1050 - Clearing Account | (\$881.89) | |
|-------------------------|------------|--|

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| 1290 - Other Current Assets | \$7,001.64 | |
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| <u>Other Total</u> | \$6,119.75 | |
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| <i>Assets Total</i> | | \$500,281.03 |
|---------------------|--|--------------|

Liabilities and EquityOther

| | | |
|---------------------------|--------------|--|
| 2400 - Reserve Legal Fund | \$436,052.79 | |
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| <u>Other Total</u> | \$436,052.79 | |
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|--------------------------|-------------|--|
| <u>Retained Earnings</u> | \$35,679.36 | |
|--------------------------|-------------|--|

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|-------------------|-------------|--|
| <u>Net Income</u> | \$28,548.88 | |
|-------------------|-------------|--|

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|---------------------------------------|--|--------------|
| <i>Liabilities & Equity Total</i> | | \$500,281.03 |
|---------------------------------------|--|--------------|

Britton Falls by Del Webb HOA INC
Budget Comparison Report
1/1/2017 - 1/31/2017

| | 1/1/2017 - 1/31/2017 | | | 1/1/2017 - 1/31/2017 | | | Annual Budget |
|---------------------------------------|----------------------|---------------------|--------------------|----------------------|---------------------|--------------------|-----------------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | |
| Income | | | | | | | |
| <u>Income</u> | | | | | | | |
| 4000 - HOA Assessment | \$223,926.67 | \$156,819.00 | \$67,107.67 | \$223,926.67 | \$156,819.00 | \$67,107.67 | \$1,985,877.00 |
| 4010 - Landscape Maintenance | \$564.00 | \$456.00 | \$108.00 | \$564.00 | \$456.00 | \$108.00 | \$5,472.00 |
| 4100 - Late Charge Income | \$108.65 | \$0.00 | \$108.65 | \$108.65 | \$0.00 | \$108.65 | \$0.00 |
| 4130 - Collection Fees | \$39.55 | \$0.00 | \$39.55 | \$39.55 | \$0.00 | \$39.55 | \$0.00 |
| 4200 - Capital Contribution | \$985.00 | \$0.00 | \$985.00 | \$985.00 | \$0.00 | \$985.00 | \$0.00 |
| 4205 - Capital to Reserve | (\$345.00) | \$0.00 | (\$345.00) | (\$345.00) | \$0.00 | (\$345.00) | \$0.00 |
| 4400 - Other Income | \$1,079.00 | \$450.00 | \$629.00 | \$1,079.00 | \$450.00 | \$629.00 | \$5,400.00 |
| 4405 - Website Income | \$1,465.00 | \$4,750.00 | (\$3,285.00) | \$1,465.00 | \$4,750.00 | (\$3,285.00) | \$57,000.00 |
| 4420 - Clubhouse Rental | \$375.00 | \$389.00 | (\$14.00) | \$375.00 | \$389.00 | (\$14.00) | \$4,668.00 |
| 4425 - Fitness Income | \$2,504.00 | \$3,850.00 | (\$1,346.00) | \$2,504.00 | \$3,850.00 | (\$1,346.00) | \$46,200.00 |
| 4430 - Event Income | \$5,107.00 | \$2,750.00 | \$2,357.00 | \$5,107.00 | \$2,750.00 | \$2,357.00 | \$33,000.00 |
| 4431 - Event Income-Golf | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$21,940.00 |
| 7900 - Reserve Funding | (\$8,536.00) | (\$8,536.00) | \$0.00 | (\$8,536.00) | (\$8,536.00) | \$0.00 | (\$108,108.00) |
| Total Income | \$227,272.87 | \$160,928.00 | \$66,344.87 | \$227,272.87 | \$160,928.00 | \$66,344.87 | \$2,051,449.00 |
| Total Income | \$227,272.87 | \$160,928.00 | \$66,344.87 | \$227,272.87 | \$160,928.00 | \$66,344.87 | \$2,051,449.00 |
| Expense | | | | | | | |
| <u>Administration</u> | | | | | | | |
| 5700 - Management Fees | \$9,348.00 | \$4,656.00 | (\$4,692.00) | \$9,348.00 | \$4,656.00 | (\$4,692.00) | \$58,968.00 |
| 5705 - Accounting | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$870.00 |
| 5710 - Legal Expense-Collections | \$85.00 | \$468.00 | \$383.00 | \$85.00 | \$468.00 | \$383.00 | \$5,616.00 |
| 5715 - Legal Expense-Violations | \$1,000.00 | \$0.00 | (\$1,000.00) | \$1,000.00 | \$0.00 | (\$1,000.00) | \$0.00 |
| 5725 - Taxes-Property | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,600.00 |
| 5735 - Insurance | \$1,677.00 | \$6,813.00 | \$5,136.00 | \$1,677.00 | \$6,813.00 | \$5,136.00 | \$27,252.00 |
| 5740 - Annual Corporate Report | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$35.00 |
| 5745 - Fees/Dues/Licenses | \$1,341.00 | \$0.00 | (\$1,341.00) | \$1,341.00 | \$0.00 | (\$1,341.00) | \$2,875.00 |
| 5750 - Postage | \$383.97 | \$100.00 | (\$283.97) | \$383.97 | \$100.00 | (\$283.97) | \$1,200.00 |
| 5755 - Copies/Printing/Supplies | \$2,880.29 | \$1,300.00 | (\$1,580.29) | \$2,880.29 | \$1,300.00 | (\$1,580.29) | \$15,600.00 |
| 5760 - Subscriptions | \$0.00 | \$500.00 | \$500.00 | \$0.00 | \$500.00 | \$500.00 | \$1,022.00 |
| 5765 - Bank Charges | \$71.18 | \$80.00 | \$8.82 | \$71.18 | \$80.00 | \$8.82 | \$960.00 |
| 5770 - Mileage | \$0.00 | \$40.00 | \$40.00 | \$0.00 | \$40.00 | \$40.00 | \$480.00 |
| 5775 - Web Hosting | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$2,953.00 |
| 5780 - Computer Maintenance | \$85.59 | \$3,000.00 | \$2,914.41 | \$85.59 | \$3,000.00 | \$2,914.41 | \$4,500.00 |
| Total Administration | \$16,872.03 | \$16,957.00 | \$84.97 | \$16,872.03 | \$16,957.00 | \$84.97 | \$125,931.00 |
| <u>Clubhouse</u> | | | | | | | |
| 5200 - Clubhouse Maintenance & Repair | \$1,704.95 | \$800.00 | (\$904.95) | \$1,704.95 | \$800.00 | (\$904.95) | \$9,600.00 |
| 5205 - Clubhouse Equipment Repair | \$2,237.57 | \$800.00 | (\$1,437.57) | \$2,237.57 | \$800.00 | (\$1,437.57) | \$9,600.00 |
| 5210 - Clubhouse Floor Cleaning | \$0.00 | \$700.00 | \$700.00 | \$0.00 | \$700.00 | \$700.00 | \$8,400.00 |
| 5215 - Clubhouse Janitorial | \$3,489.74 | \$2,500.00 | (\$989.74) | \$3,489.74 | \$2,500.00 | (\$989.74) | \$33,000.00 |
| 5220 - Painting and Decorating | \$0.00 | \$725.00 | \$725.00 | \$0.00 | \$725.00 | \$725.00 | \$8,700.00 |
| 5225 - HVAC Repair & Maintenance | \$1,100.00 | \$0.00 | (\$1,100.00) | \$1,100.00 | \$0.00 | (\$1,100.00) | \$0.00 |
| 5230 - Extermination | \$120.85 | \$0.00 | (\$120.85) | \$120.85 | \$0.00 | (\$120.85) | \$500.00 |
| 5235 - Alarm/Security | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$958.00 |
| 5240 - Recreation Supplies | \$0.00 | \$375.00 | \$375.00 | \$0.00 | \$375.00 | \$375.00 | \$4,500.00 |
| 5245 - Fitness Instruction | \$4,700.00 | \$4,923.00 | \$223.00 | \$4,700.00 | \$4,923.00 | \$223.00 | \$59,076.00 |

Britton Falls by Del Webb HOA INC
Budget Comparison Report
1/1/2017 - 1/31/2017

| | 1/1/2017 - 1/31/2017 | | | 1/1/2017 - 1/31/2017 | | | Annual Budget |
|---|----------------------|--------------------|--------------------|----------------------|--------------------|--------------------|---------------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | |
| 5250 - Fitness Equipment Maintenance | \$0.00 | \$309.00 | \$309.00 | \$0.00 | \$309.00 | \$309.00 | \$3,708.00 |
| 5255 - Kitchen Supplies | \$345.86 | \$350.00 | \$4.14 | \$345.86 | \$350.00 | \$4.14 | \$4,200.00 |
| 5300 - Pool Service Contract | \$7,221.67 | \$7,222.00 | \$0.33 | \$7,221.67 | \$7,222.00 | \$0.33 | \$86,664.00 |
| 5310 - Pool Maintenance & Repair | \$97.37 | \$500.00 | \$402.63 | \$97.37 | \$500.00 | \$402.63 | \$6,000.00 |
| 5405 - Event Expense | \$822.41 | \$2,380.00 | \$1,557.59 | \$822.41 | \$2,380.00 | \$1,557.59 | \$28,560.00 |
| 5406 - Event Expense-Golf Outing | \$302.00 | \$0.00 | (\$302.00) | \$302.00 | \$0.00 | (\$302.00) | \$21,940.00 |
| 5410 - Holiday Decorations | \$0.00 | \$1,500.00 | \$1,500.00 | \$0.00 | \$1,500.00 | \$1,500.00 | \$8,000.00 |
| Total Clubhouse | \$22,142.42 | \$23,084.00 | \$941.58 | \$22,142.42 | \$23,084.00 | \$941.58 | \$293,406.00 |
| Common Area Maintenance | | | | | | | |
| 5000 - Mowing & Edging-Common Area | \$0.00 | \$6,926.67 | \$6,926.67 | \$0.00 | \$6,926.67 | \$6,926.67 | \$83,120.00 |
| 5005 - Mulch & Maintenance-Common Area | \$0.00 | \$2,445.08 | \$2,445.08 | \$0.00 | \$2,445.08 | \$2,445.08 | \$29,341.00 |
| 5010 - Tree & Shrub Chemicals | \$0.00 | \$390.92 | \$390.92 | \$0.00 | \$390.92 | \$390.92 | \$4,691.00 |
| 5015 - Turf Chemicals-Common Area | \$0.00 | \$1,721.25 | \$1,721.25 | \$0.00 | \$1,721.25 | \$1,721.25 | \$20,655.00 |
| 5020 - Tree & Shrub Pruning-Common Area | \$0.00 | \$301.58 | \$301.58 | \$0.00 | \$301.58 | \$301.58 | \$3,619.00 |
| 5025 - Irrigation Maintenance-Common Area | \$0.00 | \$890.83 | \$890.83 | \$0.00 | \$890.83 | \$890.83 | \$10,690.00 |
| 5030 - Seasonal Clean-Up-Common Area | \$0.00 | \$178.42 | \$178.42 | \$0.00 | \$178.42 | \$178.42 | \$2,141.00 |
| 5035 - Snow Removal | \$3,676.25 | \$26,585.00 | \$22,908.75 | \$3,676.25 | \$26,585.00 | \$22,908.75 | \$106,340.00 |
| 5040 - Annual Flowers | \$0.00 | \$822.42 | \$822.42 | \$0.00 | \$822.42 | \$822.42 | \$9,869.00 |
| 5100 - Common Area | \$0.00 | \$500.00 | \$500.00 | \$0.00 | \$500.00 | \$500.00 | \$6,000.00 |
| 5105 - Pet Stations/Cleanup | \$866.64 | \$175.00 | (\$691.64) | \$866.64 | \$175.00 | (\$691.64) | \$2,100.00 |
| 5130 - Lighting Maintenance | \$146.06 | \$1,150.00 | \$1,003.94 | \$146.06 | \$1,150.00 | \$1,003.94 | \$13,800.00 |
| 5135 - Sign Maintenance | \$0.00 | \$200.00 | \$200.00 | \$0.00 | \$200.00 | \$200.00 | \$2,400.00 |
| 5180 - Holding Pond Maintenance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$19,000.00 |
| 5185 - Fountain Maintenance | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$25,453.00 |
| Total Common Area Maintenance | \$4,688.95 | \$42,287.17 | \$37,598.22 | \$4,688.95 | \$42,287.17 | \$37,598.22 | \$339,219.00 |
| Employment | | | | | | | |
| 5600 - Salaries | \$2,877.75 | \$18,712.00 | \$15,834.25 | \$2,877.75 | \$18,712.00 | \$15,834.25 | \$239,904.00 |
| 5610 - Human Resource Expense | \$0.00 | \$2,732.00 | \$2,732.00 | \$0.00 | \$2,732.00 | \$2,732.00 | \$35,088.00 |
| 5615 - Payroll Taxes | \$253.41 | \$1,519.00 | \$1,265.59 | \$253.41 | \$1,519.00 | \$1,265.59 | \$19,028.00 |
| 5620 - Benefits | \$156.06 | \$599.00 | \$442.94 | \$156.06 | \$599.00 | \$442.94 | \$7,188.00 |
| 5625 - Employment Expense | \$502.64 | \$711.00 | \$208.36 | \$502.64 | \$711.00 | \$208.36 | \$10,532.00 |
| 5630 - Workman's Comp. Ins. | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$3,500.00 |
| 5635 - Uniforms | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$500.00 |
| Total Employment | \$3,789.86 | \$24,273.00 | \$20,483.14 | \$3,789.86 | \$24,273.00 | \$20,483.14 | \$315,740.00 |
| Grounds Maintenance | | | | | | | |
| 5001 - Mowing & Edging Homes | \$54,736.43 | \$456.00 | (\$54,280.43) | \$54,736.43 | \$456.00 | (\$54,280.43) | \$249,604.00 |
| 5006 - Mulch & Maintenance Homes | \$10,526.02 | \$0.00 | (\$10,526.02) | \$10,526.02 | \$0.00 | (\$10,526.02) | \$155,541.00 |
| 5011 - Tree & Shrub Chemicals Homes | \$6,025.13 | \$0.00 | (\$6,025.13) | \$6,025.13 | \$0.00 | (\$6,025.13) | \$28,164.00 |
| 5016 - Turf Chemicals Homes | \$11,621.27 | \$0.00 | (\$11,621.27) | \$11,621.27 | \$0.00 | (\$11,621.27) | \$37,457.00 |
| 5021 - Tree & Shrub Pruning Homes | \$39,067.49 | \$0.00 | (\$39,067.49) | \$39,067.49 | \$0.00 | (\$39,067.49) | \$91,210.00 |
| 5026 - Irrigation Maintenance Homes | \$16,337.25 | \$0.00 | (\$16,337.25) | \$16,337.25 | \$0.00 | (\$16,337.25) | \$58,477.00 |

Britton Falls by Del Webb HOA INC
Budget Comparison Report
1/1/2017 - 1/31/2017

| | 1/1/2017 - 1/31/2017 | | | 1/1/2017 - 1/31/2017 | | | Annual Budget |
|----------------------------------|----------------------|----------------------|-----------------------|----------------------|----------------------|-----------------------|-----------------------|
| | Actual | Budget | Variance | Actual | Budget | Variance | |
| 5031 - Seasonal Clean-Up Homes | \$9,875.17 | \$0.00 | (\$9,875.17) | \$9,875.17 | \$0.00 | (\$9,875.17) | \$20,768.00 |
| Total Grounds Maintenance | \$148,188.76 | \$456.00 | (\$147,732.76) | \$148,188.76 | \$456.00 | (\$147,732.76) | \$641,221.00 |
| <u>Utilities</u> | | | | | | | |
| 5500 - Electric | \$6,547.87 | \$5,900.00 | (\$647.87) | \$6,547.87 | \$5,900.00 | (\$647.87) | \$105,600.00 |
| 5505 - Water & Sanitation | \$494.45 | \$13,428.83 | \$12,934.38 | \$494.45 | \$13,428.83 | \$12,934.38 | \$161,146.00 |
| 5510 - Telephone | \$423.75 | \$466.00 | \$42.25 | \$423.75 | \$466.00 | \$42.25 | \$6,852.00 |
| 5515 - Refuse Collection | \$840.37 | \$9,591.00 | \$8,750.63 | \$840.37 | \$9,591.00 | \$8,750.63 | \$121,474.00 |
| 5520 - Cable & Internet | \$380.60 | \$300.00 | (\$80.60) | \$380.60 | \$300.00 | (\$80.60) | \$4,200.00 |
| 5525 - Natural Gas | \$3,366.06 | \$3,000.00 | (\$366.06) | \$3,366.06 | \$3,000.00 | (\$366.06) | \$36,000.00 |
| Total Utilities | \$12,053.10 | \$32,685.83 | \$20,632.73 | \$12,053.10 | \$32,685.83 | \$20,632.73 | \$435,272.00 |
| Total Expense | \$207,735.12 | \$139,743.00 | (\$67,992.12) | \$207,735.12 | \$139,743.00 | (\$67,992.12) | \$2,150,789.00 |
| Operating Net Income | \$19,537.75 | \$21,185.00 | (\$1,647.25) | \$19,537.75 | \$21,185.00 | (\$1,647.25) | (\$99,340.00) |
| <u>Reserve Income</u> | | | | | | | |
| <u>Reserve Income</u> | | | | | | | |
| 8000 - Reserve Income | \$8,881.00 | \$0.00 | \$8,881.00 | \$8,881.00 | \$0.00 | \$8,881.00 | \$0.00 |
| 8005 - Reserve Interest | \$130.13 | \$0.00 | \$130.13 | \$130.13 | \$0.00 | \$130.13 | \$0.00 |
| Total Reserve Income | \$9,011.13 | \$0.00 | \$9,011.13 | \$9,011.13 | \$0.00 | \$9,011.13 | \$0.00 |
| Total Reserve Income | \$9,011.13 | \$0.00 | \$9,011.13 | \$9,011.13 | \$0.00 | \$9,011.13 | \$0.00 |
| <u>Reserve Expense</u> | | | | | | | |
| <u>Reserve Expense</u> | | | | | | | |
| 9005 - Landscaping and Grounds | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$6,000.00 |
| 9010 - Pool | \$0.00 | \$24,000.00 | \$24,000.00 | \$0.00 | \$24,000.00 | \$24,000.00 | \$24,000.00 |
| 9015 - Clubhouse | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$11,000.00 |
| 9025 - Lake and Pond | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$7,000.00 |
| Total Reserve Expense | \$0.00 | \$24,000.00 | \$24,000.00 | \$0.00 | \$24,000.00 | \$24,000.00 | \$48,000.00 |
| Total Reserve Expense | \$0.00 | \$24,000.00 | \$24,000.00 | \$0.00 | \$24,000.00 | \$24,000.00 | \$48,000.00 |
| Reserve Net Income | \$9,011.13 | (\$24,000.00) | \$33,011.13 | \$9,011.13 | (\$24,000.00) | \$33,011.13 | (\$48,000.00) |
| Net Income | \$28,548.88 | (\$2,815.00) | \$31,363.88 | \$28,548.88 | (\$2,815.00) | \$31,363.88 | (\$147,340.00) |

BRITTON FALLS BY DEL WEBB

January 2017

Monthly Variance Report

| Account | Variance Amount | Explanation |
|---------------------------------|------------------------|---|
| Income | | |
| | | Homeowners paying multiple months and Dec. missed |
| 4000 - HOA Assessment | \$ 67,107.67 | from Revo disconnect |
| 4010 - Landscape Maintenance | \$ 108.00 | Additional Landscape payments for year |
| 4100 -Late Charge Income | \$ 108.65 | Unbudgeted income collected from past due accounts |
| 4130 - Collections Fees | \$ 39.55 | Unbudgeted income collected from past due accounts |
| 4200 - Capital Contribution | \$ 985.00 | 3 closings |
| 4400 - Other Income | \$ 629.00 | Paymentech Income, Events |
| 4405 - Website Income | \$ (3,285.00) | Collection on Marketplace sponsors |
| 4425 - Fitness Income | \$ (1,346.00) | Fewer classes than planned |
| 4430 - Event income | \$ 2,357.00 | More events, better attended |
| Expense | | |
| 5700 - Management Fees | (4,692.00) | Two months paid in January |
| 5710 - Legal Expense Collection | 383.00 | Delinquent account, less then planned |
| 5715 - Legal Expense Violations | (1,000.00) | Violations, follow up |
| 5735 - Insurance | 5,136.00 | Paid in February |
| 5745 - Fees/Dues/Licenses | (1,341.00) | BMI- Music license for Chateau |
| 5750 - Postage | \$ (283.97) | Coupon books |
| 5755 - Copies/Print/Supplies | \$ (1,580.20) | Coupon books, office supplies, Davant Marketing |
| 5765 - Bank Charges | \$ 8.82 | Chase Credit Card System |
| 5780 - Computer Maintenance | \$ 2,914.41 | No invoices in January |
| 5200 - Clubhouse Maint/Repair | \$ (904.95) | Plumbing repair and seasonal plumbing repairs(wrap etc) |
| 5205 - Clubhouse Equip. Repair | \$ (1,437.57) | Fire protection repair |
| 5215 - Clubhouse Janitorial | \$ (989.74) | Monthly floor contract , supplies |
| 5225 - HVAC Maint/Repair | \$ (1,100.00) | PDF Mech. Quarterly Inspection |
| 5230 - Extermination | \$ (120.85) | Muskrat traps |
| 5310 - Pool Maint/Repair | \$ 402.00 | Replaced motor seals |
| 5405 - Event Expense | \$ 1,557.58 | Fewer events, cost of supplies |
| 5406 - Event Expense Golf | \$ (302.00) | Hole in contest one and promotions |
| 5035 - Snow Removal | \$ 22,908.75 | Less snow than planned for |
| 5105 - Pet Station Cleanup | \$ (691.64) | Pet Butler, multiple invoices |
| 5130 - Lighting Maint | \$ 1,003.94 | Less service work required , one invoice paid |
| 5600 - Salaries | \$ 15,834.25 | All employees, 2 pay periods |
| 5615 - Payroll Taxes | \$ 1,265.59 | As Billed |
| 5620 - Benefits | \$ 442.94 | As Billed |
| 5625 - Employment Expense | \$ 208.36 | Cell phones, parking, Chuy's |

BRITTON FALLS BY DEL WEBB

January 2017

| | | |
|-----------------------------|--------------|---|
| 5500 - Electric | \$ (647.87) | More usage for the month than anticipated |
| 5505 - Water and Sanitation | \$ 12,934.38 | Billed over twelve months, no irrigation |
| 5515 - Refuse Collection | \$ 8,750.63 | Republic, homes and Chateau |
| 5520 - Cable and Internet | \$ (80.60) | Upgraded service |
| 5525 - Natural Gas | \$ (366.06) | Greater ussage than anticipated. |

YTD Variance Report

| Account | Variance Amount | Explanation |
|----------------|----------------------------|--------------------|
|----------------|----------------------------|--------------------|

Income

Expense